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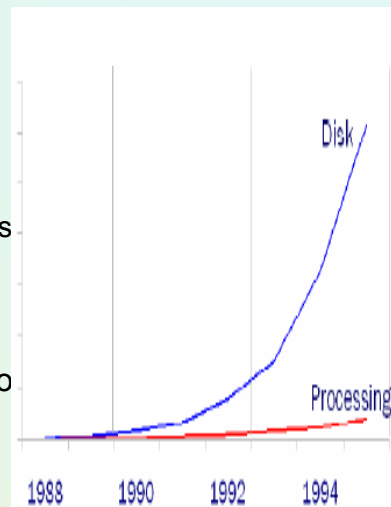
# Knowledge Discovery Process and Data Mining - Final remarks



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Poznan University of Technology  
Poznan, Poland  
Lecture 14  
SE Master Course  
2008/2009

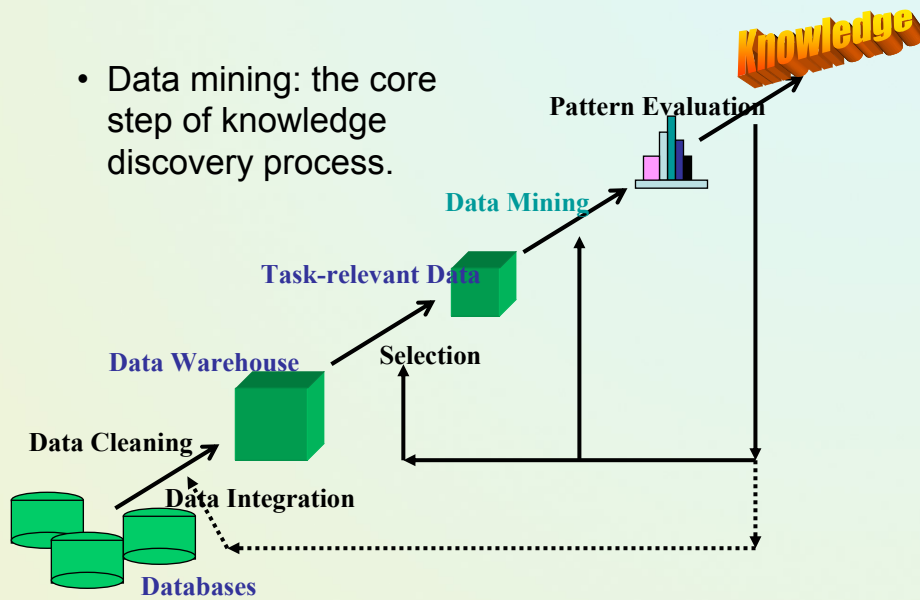
## Growth Trends

- Moore's law
  - Computer Speed doubles every 18 months
- Storage law
  - total storage doubles every 9 months
- Consequence
  - very little data will ever be looked at by a human
- Knowledge Discovery is **NEEDED** to make sense and use of data.



## Data Mining a step in A KDD Process

- Data mining: the core step of knowledge discovery process.



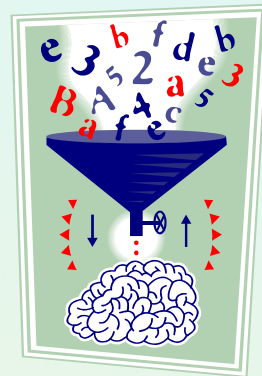
## Steps of a KDD Process

- Learning the application domain:
  - relevant prior knowledge and goals of application
- Creating a target data set: data selection
- Data cleaning and preprocessing
- Data reduction and projection:
  - Find useful features, dimensionality/variable reduction, invariant representation.
- Choosing the mining algorithm(s)
- Data mining: search for patterns of interest
- Interpretation: analysis of results.
  - visualization, transformation, removing redundant patterns, etc.
- Use of discovered knowledge

## Interacting with a user / expert in KDD

- KDD is not a fully automatically way of analysis.
- The user is an important element in KDD process.
- Should decide about, e.g.
  - Choosing task and algorithms, selection in preprocessing.
- Interpretation and evaluation of patterns
  - Objective interestingness measures,...
  - Subjective,...
- By definition, KDD may have several iterations.

## Data Preparation for Knowledge Discovery



A crucial issue: The majority of time / effort is put there.

## Data Understanding: Relevance

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- What data is available for the task?
- Is this data relevant?
- Is additional relevant data available?
- How much historical data is available?
- Who is the data expert ?

## Data Mining: On What Kinds of Data?

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- Relational database
- Data warehouse
- Transactional database
- Advanced database and information repository
  - Object-relational database
  - Spatial and temporal data
  - Time-series data
  - Stream data
  - Multimedia database
  - Heterogeneous and legacy database
  - Text databases & WWW

## Are All the “Discovered” Patterns Interesting?

- Data mining may generate thousands of patterns: Not all of them are interesting
  - Suggested approach: Human-centered, query-based, focused mining
- **Interestingness measures**
  - A pattern is [interesting](#) if it is [easily understood](#) by humans, [valid](#) on new or test data with some degree of [certainty](#), [potentially useful](#), [novel](#), or [validates some hypothesis](#) that a user seeks to confirm
- **Objective vs. subjective interestingness measures**
  - [Objective](#): based on [statistics and structures of patterns](#), e.g., support, confidence, etc.
  - [Subjective](#): based on [user's belief](#) in the data, e.g., unexpectedness, novelty, actionability, etc.

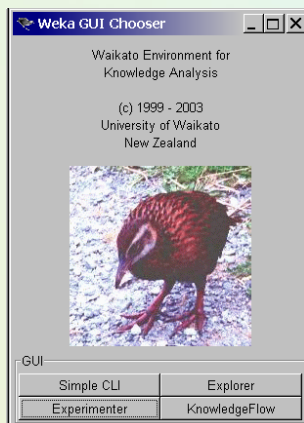
## Can We Find All and Only Interesting Patterns?

- Find all the interesting patterns: [Completeness](#)
  - Can a data mining system find [all](#) the interesting patterns?
  - Heuristic vs. exhaustive search
  - Association vs. classification vs. clustering
- Search for only interesting patterns: An optimization problem
  - Can a data mining system find [only](#) the interesting patterns?
  - Approaches
    - First generate all the patterns and then filter out the uninteresting ones.
    - Generate only the interesting patterns—mining query optimization

## Examples of Systems for Data Mining

- IBM: QUEST and Intelligent Miner
- Silicon Graphics: MineSet
- SAS Institute: Enterprise Miner
- Statistica Data Miner
- SPSS / Integral Solutions Ltd.: Clementine
- Oracle 9i Miner
- Rapid Miner (YALE)
- Orange
- Other systems
  - Information Discovery Inc.: Data Mining Suite
  - SFU: DBMiner, GeoMiner, MultiMediaMiner

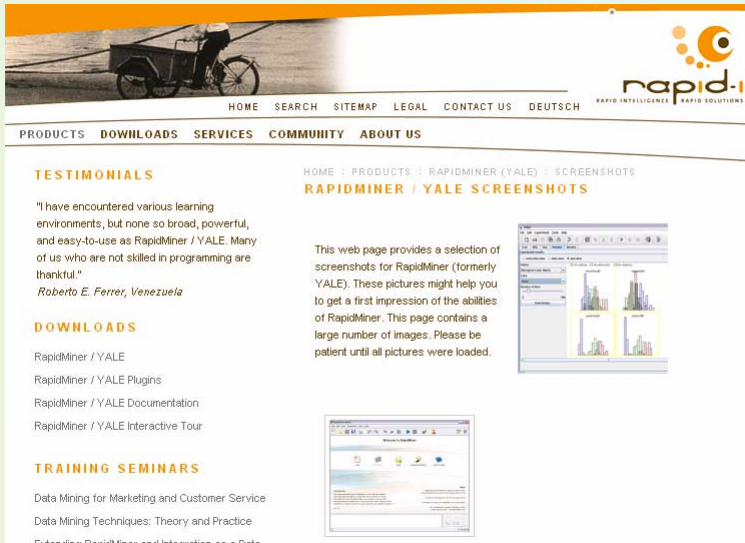
## WEKA – Machine Learning and Data Mining



Java implementation  
of many algorithms

No ideal solutions → but ...

# RapidMiner (YALE)



The screenshot shows the RapidMiner (YALE) website. The header features a navigation bar with links: HOME, SEARCH, SITEMAP, LEGAL, CONTACT US, and DEUTSCH. Below this is a secondary navigation bar with links: PRODUCTS, DOWNLOADS, SERVICES, COMMUNITY, and ABOUT US. The main content area is divided into three columns. The left column, titled 'TESTIMONIALS', contains a quote from Roberto E. Ferrer, Venezuela, praising the software's ease of use. Below this is a 'DOWNLOADS' section listing links for the software, plugins, documentation, and an interactive tour. The middle column, titled 'RAPIDMINER / YALE SCREENSHOTS', includes a brief description of the page's purpose and a small screenshot of the software interface. The right column, titled 'TRAINING SEMINARS', lists several seminars related to data mining and machine learning. The RapidMiner logo is visible in the top right corner.

HOME : PRODUCTS : RAPIDMINER (YALE) : SCREENSHOTS  
**RAPIDMINER / YALE SCREENSHOTS**

**TESTIMONIALS**

"I have encountered various learning environments, but none so broad, powerful, and easy-to-use as RapidMiner / YALE. Many of us who are not skilled in programming are thankful."  
*Roberto E. Ferrer, Venezuela*

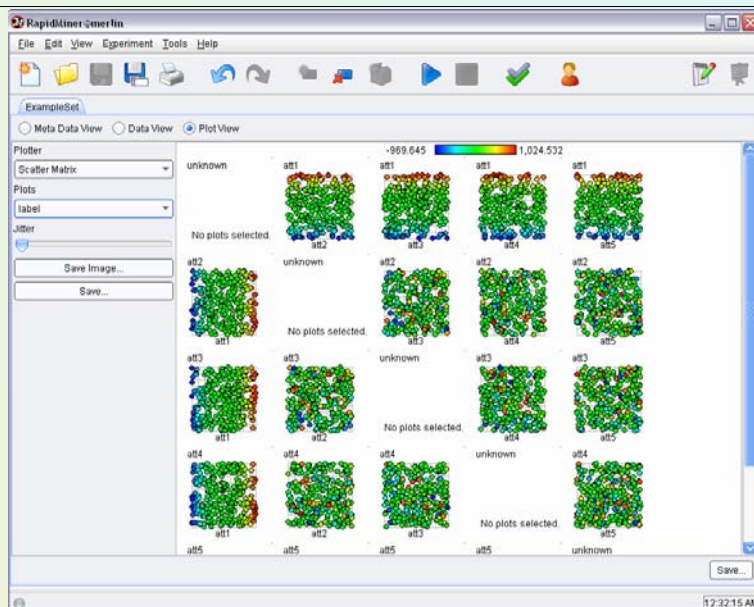
**DOWNLOADS**

- RapidMiner / YALE
- RapidMiner / YALE Plugins
- RapidMiner / YALE Documentation
- RapidMiner / YALE Interactive Tour

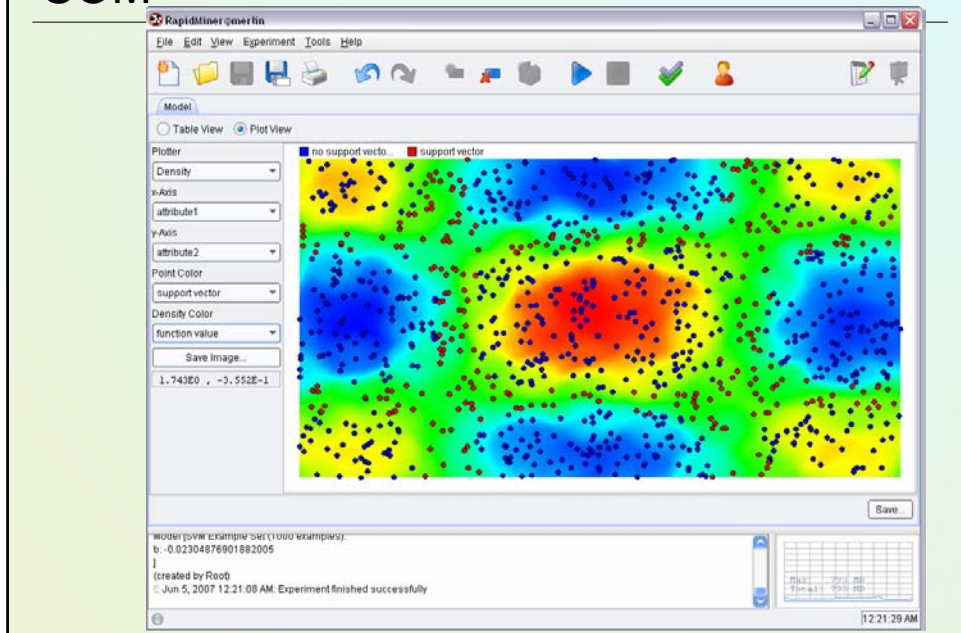
**TRAINING SEMINARS**

- Data Mining for Marketing and Customer Service
- Data Mining Techniques: Theory and Practice
- Extending RapidMiner and Interaction as a Data

## Some Rapidminer screenshots

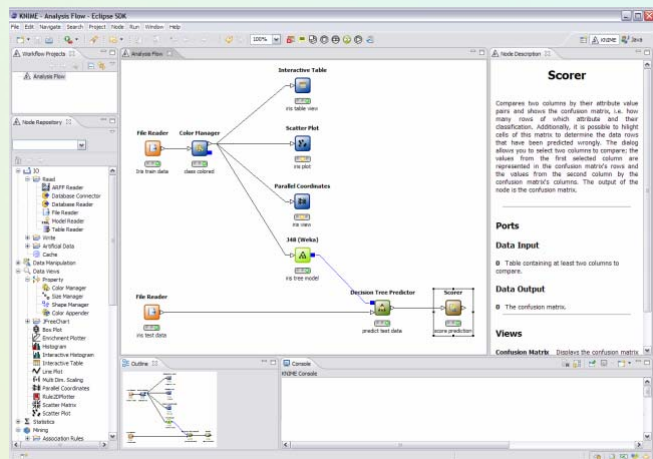


# SOM



# KNIME

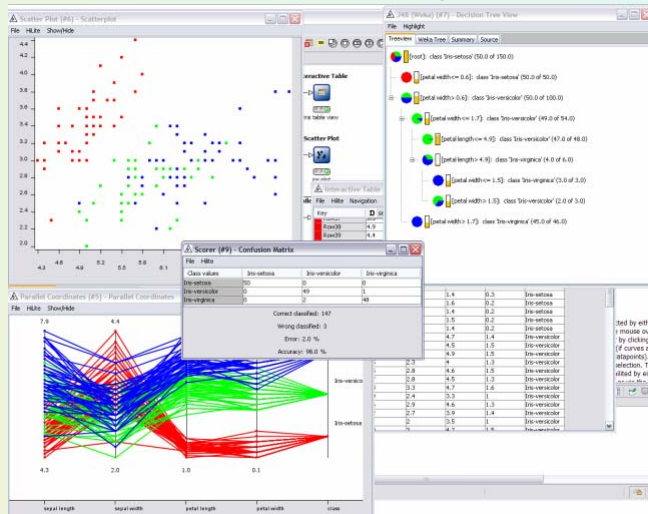
- KNIME was developed (and will continue to be expanded) by the [Chair for Bioinformatics and Information Mining](#) at the [University of Konstanz](#), Germany.
- It integrates all analysis modules of the well known [Weka](#) data mining environment and additional plugins allow [R](#)-scripts to be run, offering access to a vast library of statistical routines.





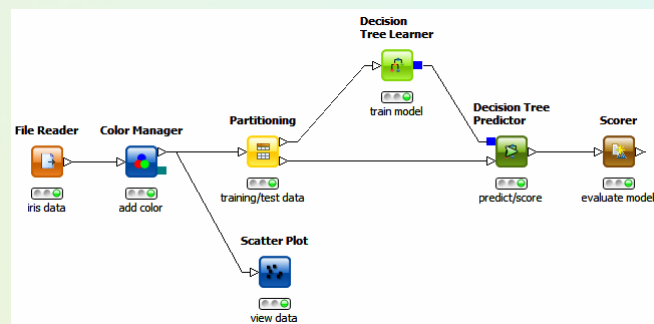
## KNIME - An Example of Data Analysis Workflow

- More <http://www.knime.org/>

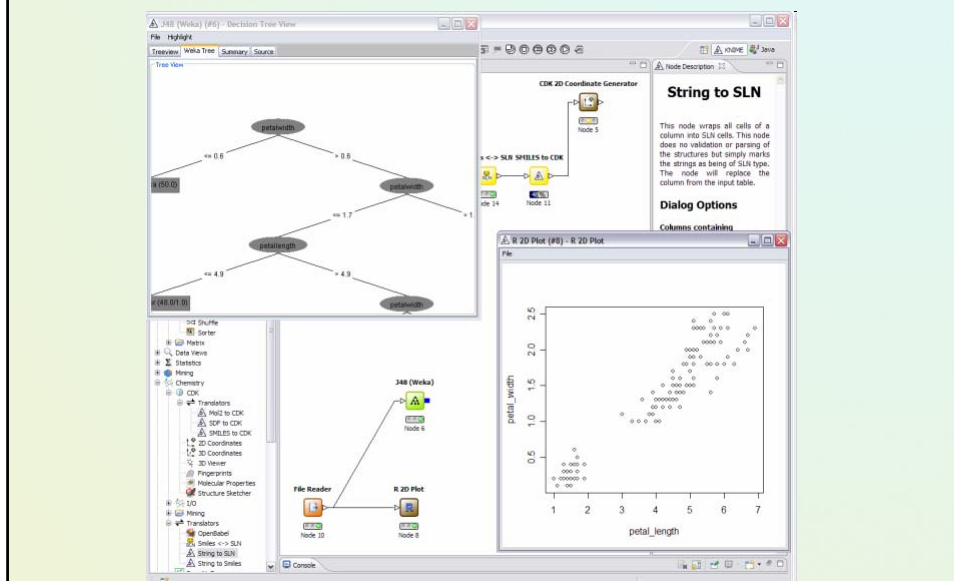


# Developing Trees

- Node flows

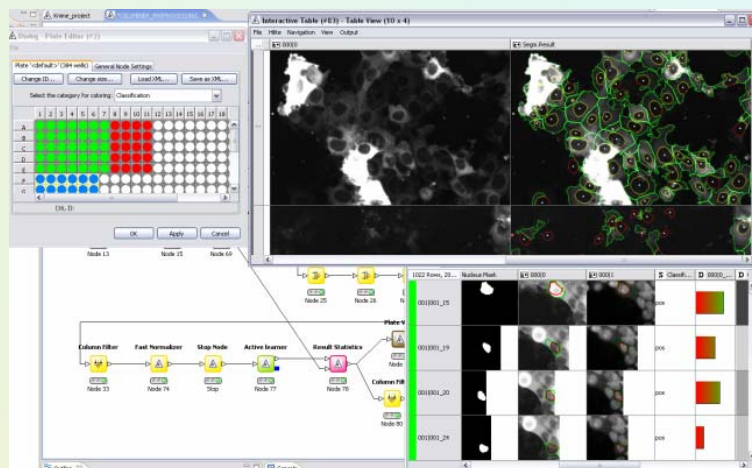


# KNIME working with decision trees



## Cell Miner

- KNIME has been used to analyze cell images.



# Orange (Slovenia)



Home  
Screenshots  
Contact & Support  
Acknowledgements

Download

Forum (RSS)

Documentation  
Search  
Visual Programming  
Catalog of Widgets  
Scripting for Beginners  
Class Reference  
Modules  
Example Scripts  
Data Sets

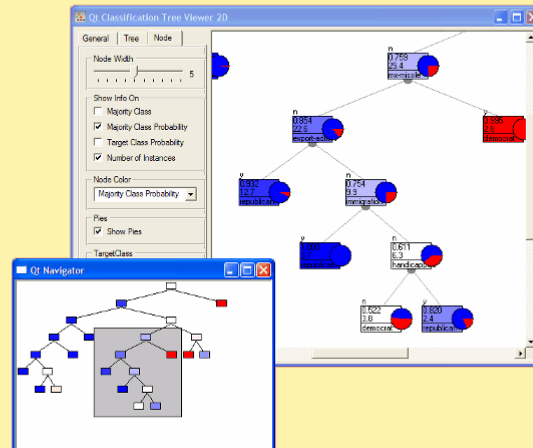
## Latest News

Oct 31: The list of example scripts from documentation works again. For instance, you want to know how to induce random forests in

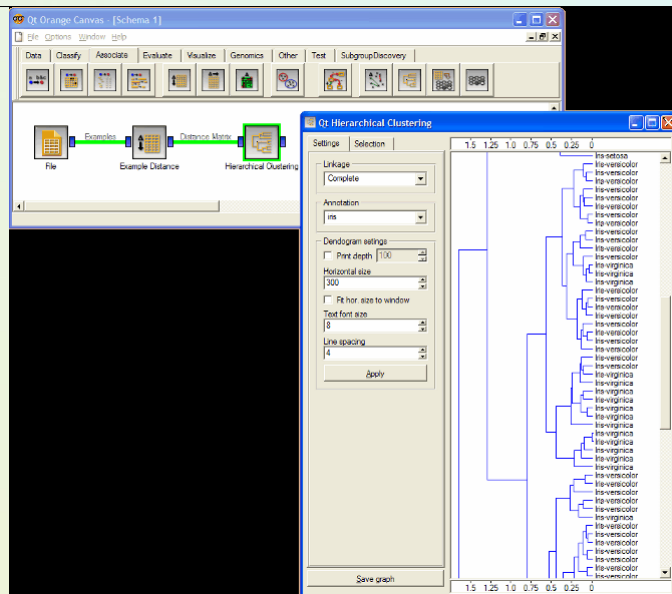
## Orange Screenshots

Following are screenshots of Orange Widgets and Orange's visual programming interface for data mining.

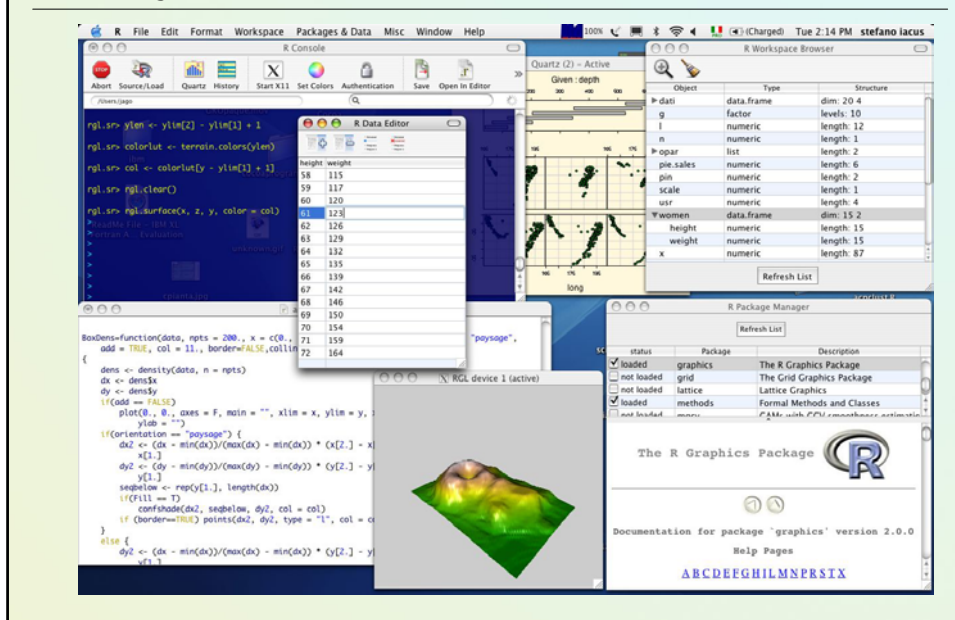
Classification tree viewer with a navigator.



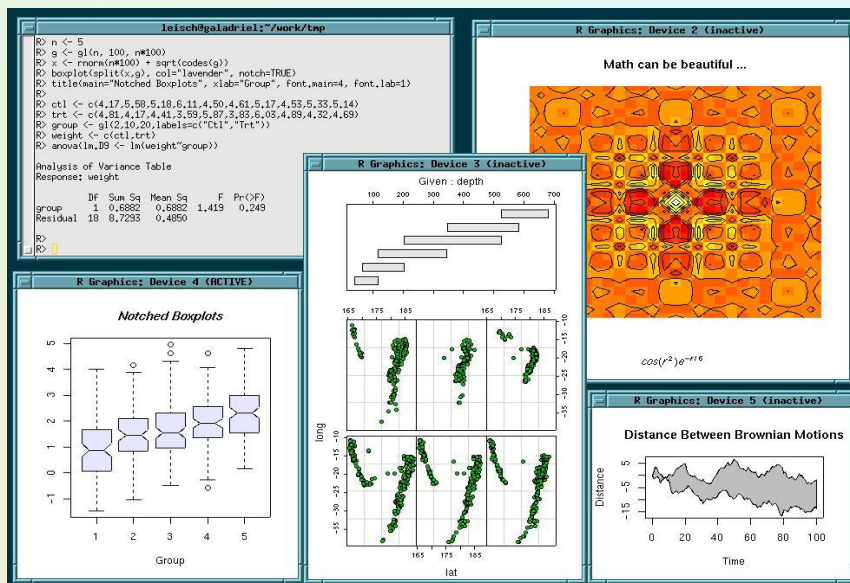
# Orange - clustering



# R project – statistical data exploration

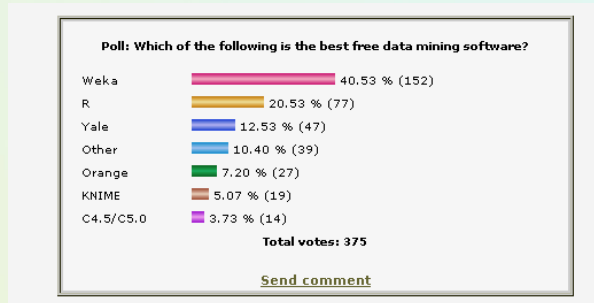


## R project



## 2008 Pool on the popular free software

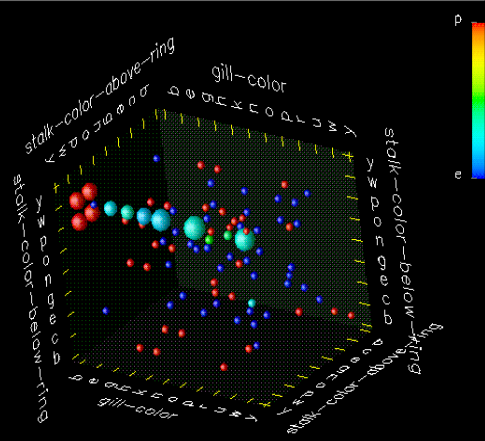
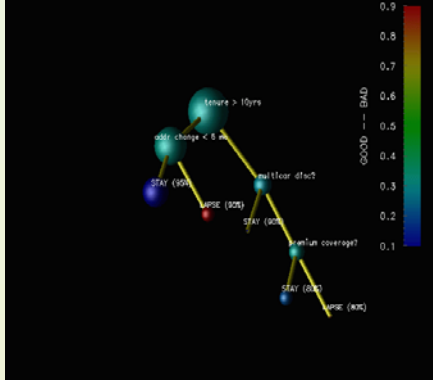
- Internet users - [www.eruditionhome.com](http://www.eruditionhome.com)



## IBM Intelligent Miner: Major Features

- Highly scalable, large database-oriented data mining algorithms
- Multiple data mining functions:
  - Association
  - Classification
  - Sequencing analysis
  - Clustering.
- Visual graphical display
- Influential in database and data mining research communities.

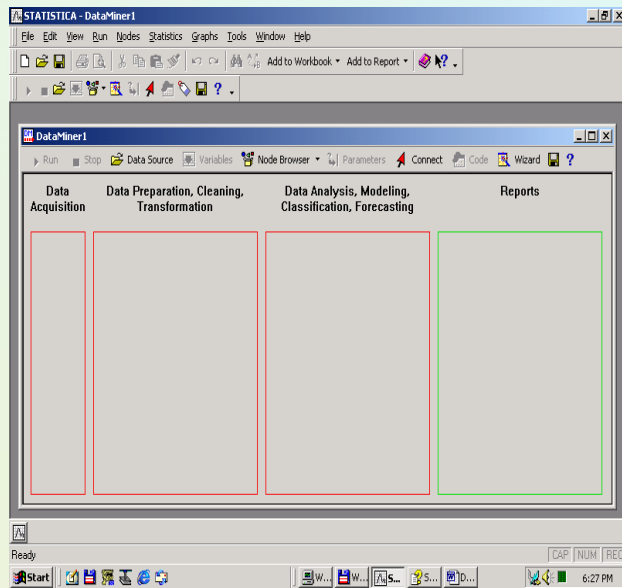
x,s,n,f,n,a,c,b,y,e,?,s,s,o,o,p,o,p,n,c,l  
k,s,n,f,n,a,c,b,y,e,?,s,s,o,o,p,o,p,o,p,c,l  
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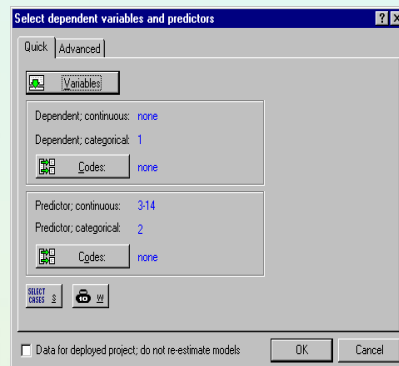
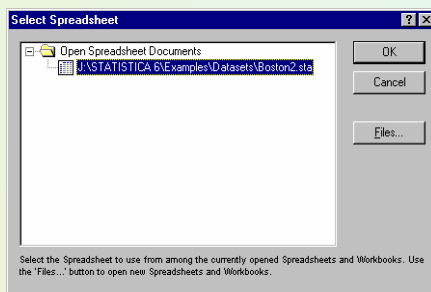
- User friendly for MS Windows; mainly based on statistical approaches.
- It contains numerous data analysis methods.
- Efficient calculations, good managing results and reports.
- Excellent graphical visualisation.
- Comprehensive help, documentations, supporting books and teaching materials.
- Drivers to data bases and other data sources

- Statistica 6.0 – mainly statistical software
- Statistica Data Miner – specific for DM / user friendly
- Specialized systems – Statistica Neural Networks.
- Quality and Control Cards
- Corporation Tools
- ...

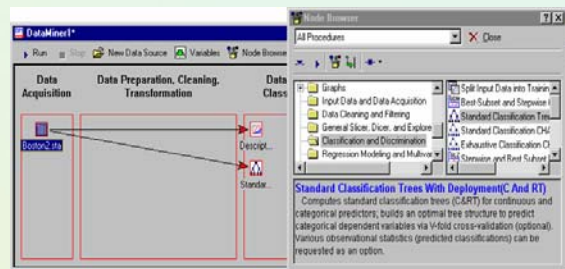
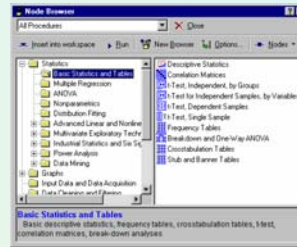
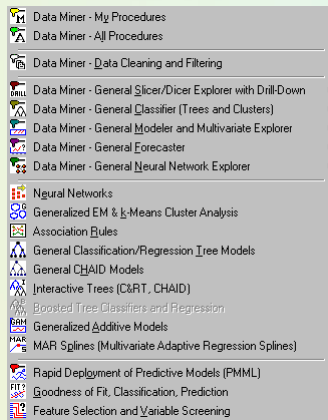
# DataMiner – main panel



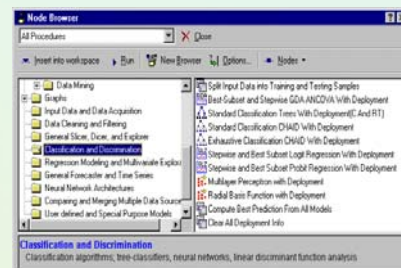
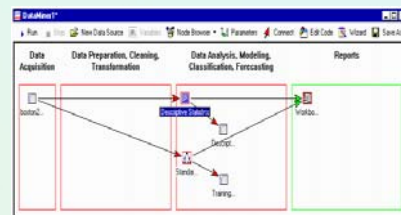
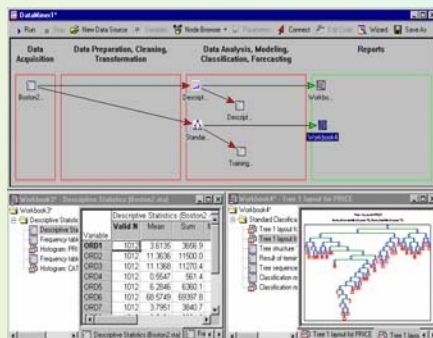
## Data Miner – loading data and selecting attributes



# Data Miner – choosing methods

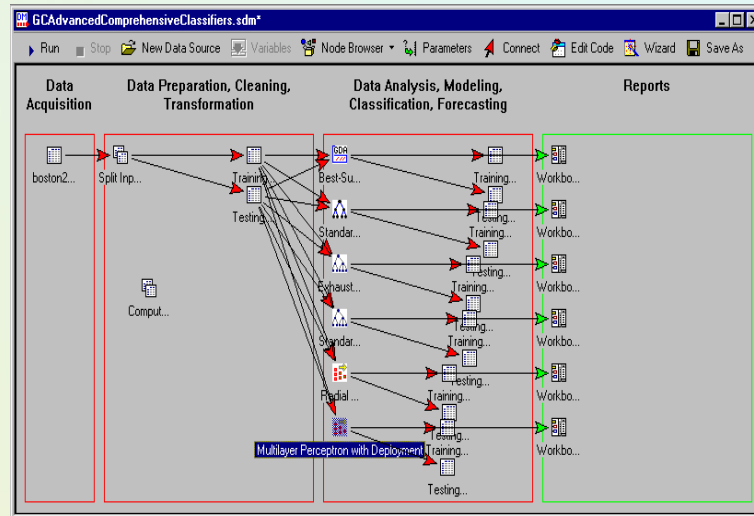


# Extra tools for defining projects

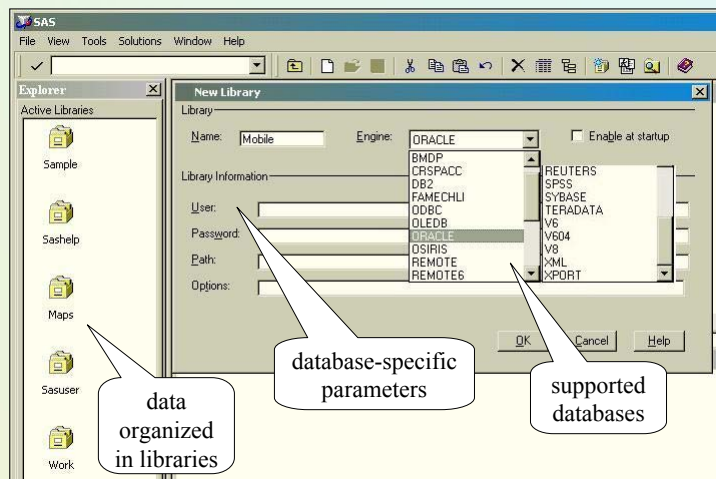




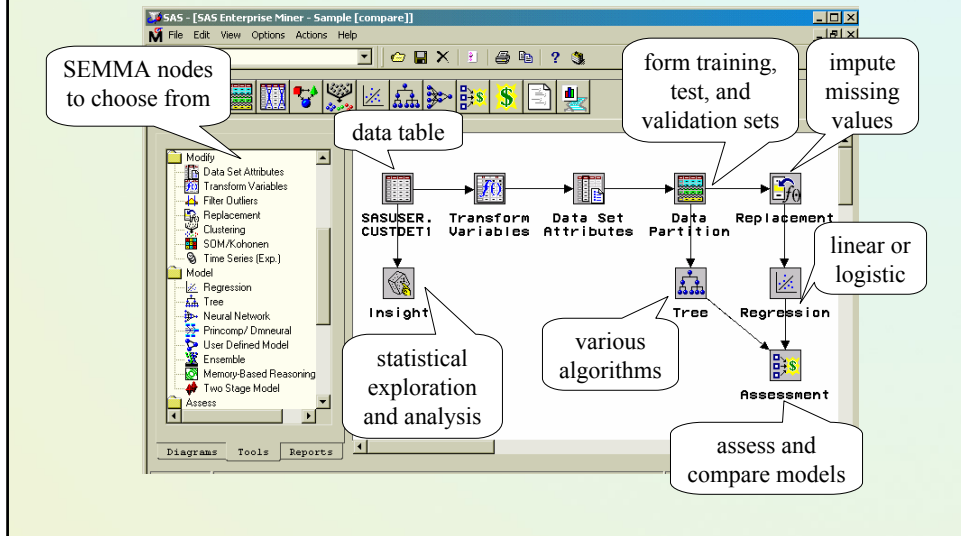
# Using several methods on the same data



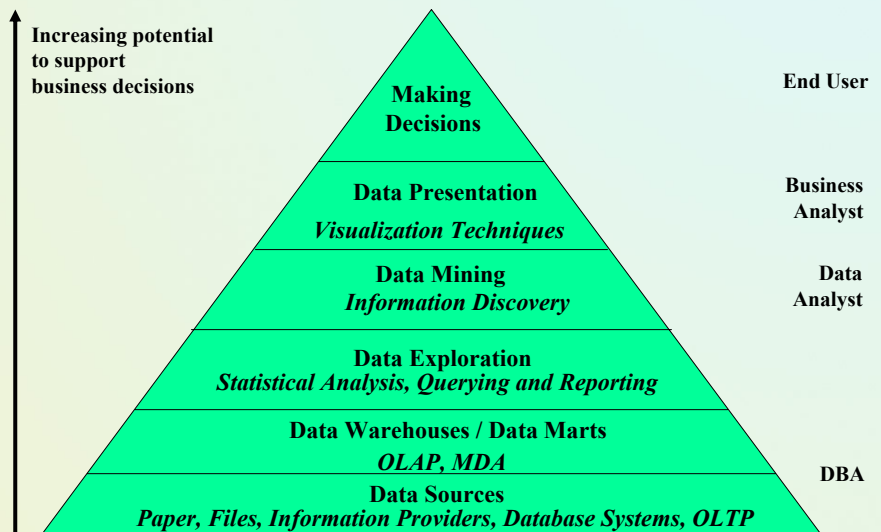
# SAS Enterprise Miner



# Enterprise miner project



# Data Mining and Business Intelligence



## Industries/fields where you currently apply data mining [KDD Pool - 216 votes total]

Banking (29) 13%	Manufacturing (9) 4%
Bioinformatics/Biotech (18) 8%	Medical/Pharma (15) 7%
Direct Marketing/Fundraising (19) 9%	Retail (9) 4%
eCommerce/Web (12) 6%	Scientific data (20) 9%
Entertainment/News (1) 0%	Security (8) 4%
Fraud Detection (19) 9%	Telecommunications (12) 6%
Insurance (15) 7%	Travel (2) 1%
Investment/Stocks (9) 4%	Other (19) 9%

## Market Analysis and Management

- Where does the data come from?
  - Credit card transactions, loyalty cards, discount coupons, customer complaint calls, plus (public) lifestyle studies
- Target marketing
  - Find clusters of “model” customers who share the same characteristics: interest, income level, spending habits, etc.
  - Determine customer purchasing patterns over time
- Cross-market analysis
  - Associations/co-relations between product sales, & prediction based on such association
- Customer profiling
  - What types of customers buy what products (clustering or classification)
- Customer requirement analysis
  - identifying the best products for different customers
  - predict what factors will attract new customers
- Provision of summary information
  - multidimensional summary reports
  - statistical summary information (data central tendency and variation)

## Corporate Analysis & Risk Management

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- Finance planning and asset evaluation
  - cash flow analysis and prediction
  - contingent claim analysis to evaluate assets
  - cross-sectional and time series analysis (financial-ratio, trend analysis, etc.)
- Resource planning
  - summarize and compare the resources and spending
- Competition
  - monitor competitors and market directions
  - group customers into classes and a class-based pricing procedure
  - set pricing strategy in a highly competitive market

## Fraud Detection & Mining Unusual Patterns

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- Approaches: Clustering & model construction for frauds, outlier analysis
- Applications: Health care, retail, credit card service, telecomm.
  - Auto insurance: ring of collisions
  - Money laundering: suspicious monetary transactions
  - Medical insurance
    - Professional patients, ring of doctors, and ring of references
    - Unnecessary or correlated screening tests
  - Telecommunications: phone-call fraud
    - Phone call model: destination of the call, duration, time of day or week. Analyze patterns that deviate from an expected norm
  - Retail industry
    - Analysts estimate that 38% of retail shrink is due to dishonest employees
  - Anti-terrorism

## Other Applications

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- Sports
  - IBM Advanced Scout analyzed NBA game statistics (shots blocked, assists, and fouls) to gain competitive advantage for New York Knicks and Miami Heat
- Astronomy
  - JPL and the Palomar Observatory discovered 22 quasars with the help of data mining
- Internet Web Surf-Aid
  - IBM Surf-Aid applies data mining algorithms to Web access logs for market-related pages to discover customer preference and behavior pages, analyzing effectiveness of Web marketing, improving Web site organization, etc.

## Controversial Issues: Society and Privacy

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- Data mining (or simple analysis) on people may come with a profile that would raise controversial issues of
  - Discrimination
  - Privacy
  - Security
- Examples:
  - Should males between 18 and 35 from countries that produced terrorists be singled out for search before flight?
  - Can people be denied mortgage based on age, sex, race?
  - Women live longer. Should they pay less for life insurance?
- Can discrimination be based on features like sex, age, national origin?
- In some areas (e.g. mortgages, employment), some features cannot be used for decision making

## Data Mining and Privacy

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- Can information collected for one purpose be used for mining data for another purpose
  - In Europe, generally no, without explicit consent!
  - In US, generally yes,...
- Companies routinely collect information about customers and use it for marketing, etc.
- People may be willing to give up some of their privacy in exchange for some benefits

## Data Mining Future Directions

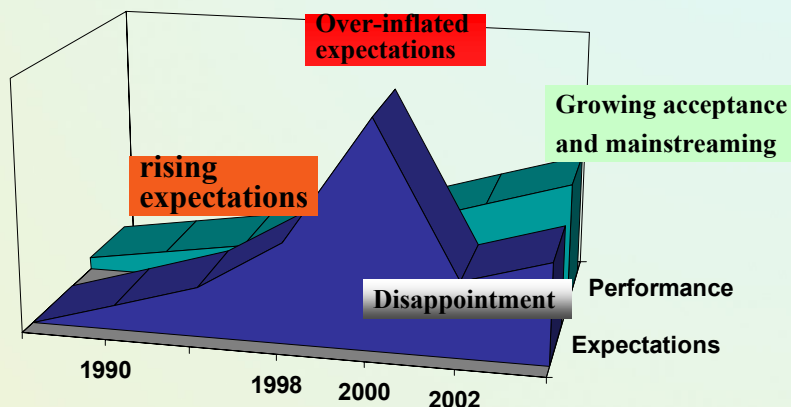
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- Currently, most data mining is on flat tables
- Richer data sources
  - text, links, web, images, multimedia, knowledge bases
- Advanced methods
  - Link mining, Stream mining, ...
- Applications
  - Web, Bioinformatics, Customer modeling, ...

# Challenges for Data Mining

- Technical
  - tera-bytes and peta-bytes
  - complex, multi-media, structured data
  - integration with domain knowledge
- Business
  - finding good application areas
- Societal
  - Privacy issues

## The Hype Curve for Data Mining and Knowledge Discovery



## Data Mining Central Quest

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Find true patterns  
and avoid *overfitting*  
(false patterns due  
to randomness).

So, be lucky in using this course!

## Background literature

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## Any questions and remarks

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- I prefer other questions than
- What about the final exam?



Thank you !